

PRESS RELEASE

HIGHPOINT SOLUTIONS SPONSORS 14TH ANNUAL MODEL N RAINMAKER CONFERENCE.



East Norriton, PA – January 30, 2018 – HighPoint Solutions (HighPoint), a business consultancy and technology firm dedicated to serving the life sciences and healthcare industries, will sponsor the 14th annual Model N Rainmaker conference at the Omni La Costa Resort in Carlsbad, CA, February 12-14, 2018.

As Global Premier Sponsor of Rainmaker 2018, HighPoint will sponsor the main event dinner at the aquarium on Tuesday evening:

OFF PROPERTY DINNER SPONSORED BY GLOBAL PREMIER SPONSOR HIGHPOINT SOLUTIONS

Birch Aquarium, La Jolla

Tuesday, February 13, 7:00 PM - 10:00 PM

Group Transportation departs Lobby at 7:00 pm

In addition to the Global Premier Sponsorship, seven (7) HighPoint experts will speak at or participate in the following sessions:

Technical Track session (Gardenia breakout room):

“Implementing Model N in the Cloud with an Agile Approach”, Wednesday at 8:30 AM, presented by Robyn Shramek and Omkar Natu, HighPoint Solutions.

Industry Track session (Poinsetta Ballroom):

“Global Evolution of Commercial Contracting Strategies for the Intelligent Enterprise – From Conceptual Framework to Implementation Challenges”, Wednesday at 8:30 AM, presented by Neelabh Saxena and Luca Morreale, HighPoint Solutions.

User Track sessions (Learning Center breakout room):

- **“Learn from the Experts: Global Pricing Management”**, Tuesday at 1:00 PM – John Wu, HighPoint Solutions
- **“Learn from the Experts: Global Tender Management”**, Tuesday at 2:00 PM – Jose Piedras, HighPoint Solutions
- **“Learn from the Experts: Payer Management”**, Wednesday at 10:00 AM – Eric Kalabacos, HighPoint Solutions

To learn more about Model N Rainmaker 2018, visit www.modeln.com/rainmaker.

HighPoint is the industry’s leading system integrator of Model N software across the globe. HighPoint has been a participant and supporter of this event since 2008. The annual Rainmaker conference brings together leading life sciences, high tech and manufacturing companies to discuss the latest industry trends and best practices for revenue management. More than 500 industry experts participated in the 2017 event. The theme for this year’s conference is “Digital Reinvention”.

ABOUT MODEL N

Model N is the leader in Revenue Management solutions. Driving mission critical business processes such as configure, price and quote (CPQ), contract and rebate management, business intelligence, and regulatory compliance, Model N solutions transform the revenue lifecycle from a series of disjointed operations into a strategic end-to-end process. Visit www.modeln.com to learn more.

ABOUT HIGHPOINT SOLUTIONS

At HighPoint Solutions, our consultants bring more than 12 years of personal industry experience to every engagement, as well as insights accrued across hundreds of successful assessments and implementations. Our experts support life sciences and healthcare clients at every project phase to meet complex requirements and exceed business objectives on a global scale.

For more information, visit www.highpointsolutions.com.