



HighPoint Solutions Acquires November Research Group's Services Business

EAST NORRITON, PA – February 8, 2016 – [HighPoint Solutions](#) today announced the acquisition of [November Research Group](#) (NRG)'s pharmacovigilance technology services division. NRG is a leading provider of pharmacovigilance system-related consulting services and an Oracle Argus Specialized partner, providing drug safety system and regulatory compliance services to Life Sciences companies.

The acquisition strengthens and expands HighPoint's life sciences capabilities and provides a global scale and infrastructure for the pharmacovigilance technology services that NRG's clients can utilize.

"The safety of pharmaceutical products has seen increased coverage in the news media recently which makes pharmacovigilance an area of intense focus for our Life Science clients," said John Seitz, Chief Executive Officer of HighPoint. "Acquiring November Research Group's pharmacovigilance technology services business provides HighPoint's clients with access to this critical and highly valued skillset."

Seth Warhaftig, former President and CEO of November Research Group, will lead [HighPoint's Pharmacovigilance practice](#), serving as Vice President of Pharmacovigilance. "The whole NRG team is excited to join HighPoint, an organization that matches well with our culture, values and commitment to our clients' success."

With the addition of NRG Services, HighPoint Solutions now has more than 750 consultants serving Life Sciences and Healthcare clients globally.

"The convergence in the industry of Medical Product Safety with Quality Management Solutions, has made it crucial for solution providers to not only understand Pharmacovigilance, but be able to execute integrations across Research & Development and Pharmacovigilance through a deep understanding of the data and metadata," said Chris Colapietro, EVP Technology & Marketing. "HighPoint's Informatics competency has a proven track record in delivering exactly these kinds of transformational initiatives."

Stonecroft Capital LLC served as the exclusive financial advisor to November Research.

For more information about the acquisition, HighPoint's Pharmacovigilance Practice, or HighPoint in general, please reach out to [Danielle McDowell](#), or visit our [Pharmacovigilance Practice page](#).

About HighPoint Solutions

[HighPoint Solutions](#) solves the toughest challenges facing companies in the highly regulated life sciences and healthcare industries by providing clients with practical IT strategies and solution implementations and giving them direct access to the people and technology that get things done. Since 2000, HighPoint's team of consultants has provided business consulting and technology solutions that continue to deliver business value and competitive advantage to more than 280 clients worldwide. HighPoint Solutions is headquartered in East Norriton, PA with additional offices in New Jersey, Boston, Chicago, Florida, California and Europe. For more information, visit www.highpointsolutions.com.

About November Research Group

[November Research Group](#), based in Oakland, CA, with additional offices in Noida, India and Tokyo, Japan, is a professional services company specializing in Pharmacovigilance training courses and software. From the selection of software solutions through their successful implementation, November Research Group has provided these services for all sectors of the Life Sciences industry ranging from the largest global pharmaceutical companies to emerging biotech and contract research organizations.